

# COLORADO STATE LAND BOARD

## ATLAS Presentation

WSLCA Asset Management Committee



ATLAS Presentation  
01.11.2017

## Agenda

1. COLORADO STATE LAND BOARD INTRO
2. ENTERPRISE MANAGEMENT SYSTEM SELECTION AND DEVELOPMENT
3. NETSUITE OVERVIEW
4. ATLAS SYSTEM OVERVIEW AND DEMONSTRATION



ATLAS Presentation  
01.11.2017

### *Colorado State Land Board Overview*

- Created in 1876 at Statehood; received sections 16 & 36 in most townships
- Perpetual, intergenerational public trust in support of public schools & public institutions
- Constitutional mandate & dual mission:
  - Produce reasonable and consistent income for trust beneficiaries
  - Provide sound stewardship of the trust assets
- Second largest landowner in Colorado:
  - 2.8 million surface acres
  - 4.0 million acres of mineral estate



**COLORADO**  
State Land Board  
Department of Natural Resources

ATLAS Presentation  
01.11.2017

### *Colorado State Land Board Overview*

- 44 employees and \$6 million operating budget
- Six district offices throughout state
- State-wide leasing activities:
  - 2,500 oil and gas wells
  - 2,500 agricultural leases ≈ 2.7 million acres
  - 200 recreation leases ≈ 800,000 acres
  - 3,500 Right-of-Ways
  - 600,000 square feet of office/warehouse
  - 16,000 acres of renewable energy leases
  - 12 large (25,000 acres to 80,000 acres) consolidated ranches
  - 92 solid minerals leases ≈ 75,000 acres
- Acquisitions and Disposals - 2 years
- Maintenance and Improvement Budget - up to \$5 million



**COLORADO**  
State Land Board  
Department of Natural Resources

ATLAS Presentation  
01.11.2017

## Asset Management System RFP *Goals and Objectives*

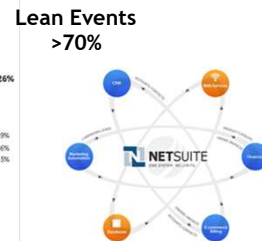
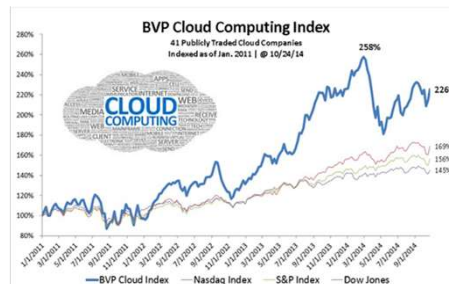
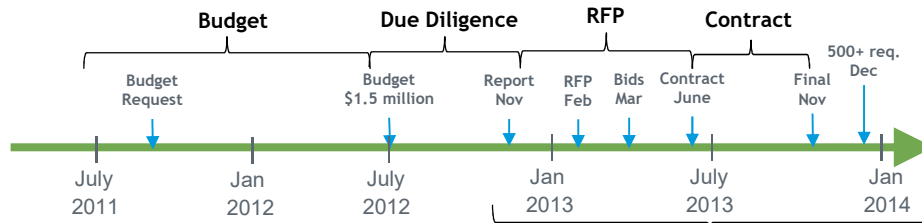
1. One System
2. Better Asset Inventory Tracking
3. Easy to administer
4. Customer portal
5. Data reporting and analysis
6. Independent of OIT (Cloud-based)
7. Integration with GIS mapping



**COLORADO**  
State Land Board  
Department of Natural Resources

ATLAS Presentation  
01.11.2017

## Asset Management System RFP *RFP Process*



**COLORADO**  
State Land Board  
Department of Natural Resources

ATLAS Presentation  
01.11.2017

## ATLAS NetSuite Detail Highlights

1. Cost of Contract- \$1.5 million
2. One year to implement
3. Continued improvements
4. Yearly Costs- \$130,000
  - a. Includes 45 licenses, sandbox environment and support
5. Size of ATLAS
  - a. 100GB of data with documents and data
  - b. ~10,000 leases and over 34,000 asset records



COLORADO  
State Land Board  
Department of Natural Resources

ATLAS Presentation  
01.11.2017

## ATLAS NetSuite Overview

1. Cloud-based system
2. Many products in one:
  - a. ERP
  - b. CRM
  - c. Ecommerce
  - d. Fixed Assets
  - e. HR
3. Easy to administer
  - a. Many adjustments and enhancements can be made without coding knowledge



COLORADO  
State Land Board  
Department of Natural Resources

ATLAS Presentation  
01.11.2017

## ATLAS NetSuite

1. Users and Roles
  - a. Each Employee is considered a User
  - b. Each User has a Role with specific permissions
  - c. Users can have multiple roles
2. Production and Sandbox Environment
  - a. Fully functioning Sandbox environment; vital to a complicated instance
  - b. Only Production is included in basic licensing



**COLORADO**  
State Land Board  
Department of Natural Resources

ATLAS Presentation  
01.11.2017

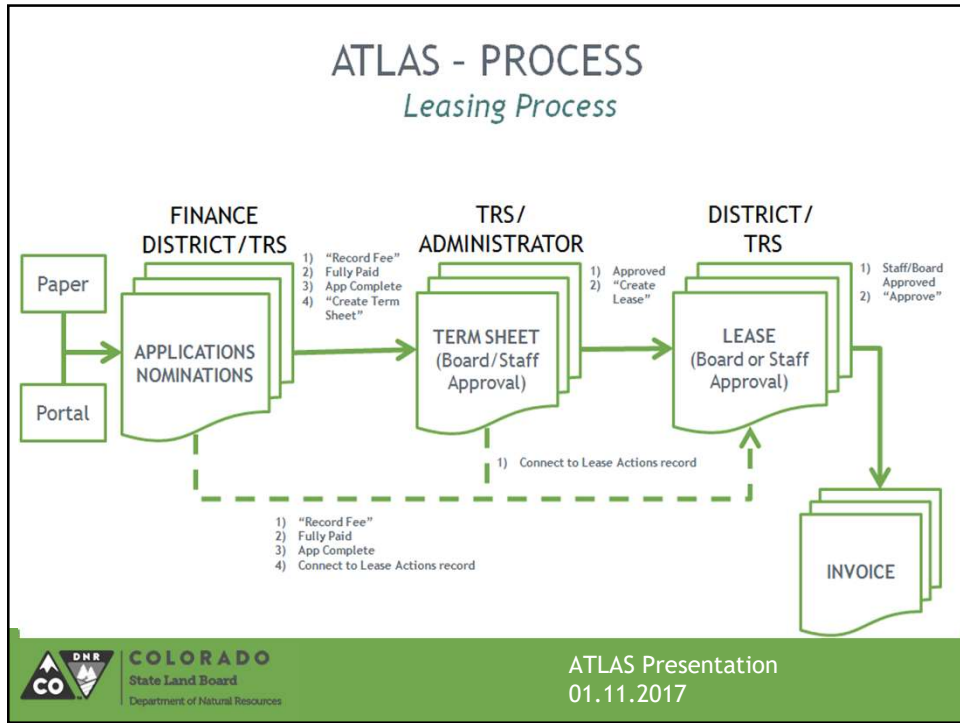
## ATLAS *System Functions*

1. Assets (Land, Minerals, Improvements, etc)
2. Leases
3. Lease Processes (Assignments, Extensions, Renewals, Nominations etc.)
4. Billing and Accounting
5. Customer Management (CRM)
6. Payments and Application Processing (Includes Online)
7. Inspections
8. Bonds and Insurance
9. Royalty Processing
10. Mapping and Connection to GIS
11. Digital and Scanned Documents
12. Mail Merge (Document Creation)
13. Queries and Reporting (Saved Searches)
14. Management and Strategic Planning (Special Programs)
15. Customer Portal



**COLORADO**  
State Land Board  
Department of Natural Resources

ATLAS Presentation  
01.11.2017



- ### ATLAS - DEMONSTRATION
1. Roles and Dashboards
    - a. Management- Director Role
    - b. Transactional- District Staff
    - c. Administrator Role
    - d. Reminders and Shortcuts
  2. Saved Searches
    - a. Global Search
    - b. Comprehensive Searches
    - c. Saved Search Example
  3. Assets (Land, Minerals and Improvements)
  4. Leases
  5. GIS within ATLAS and other GIS interaction
  6. Portal
- [NetSuite Login](#)
- Footer:** COLORADO State Land Board, Department of Natural Resources. ATLAS Presentation 01.11.2017

# QUESTIONS



**COLORADO**  
State Land Board  
Department of Natural Resources

ATLAS Presentation  
01.11.2017

# COLORADO STATE LAND BOARD



**COLORADO**  
State Land Board  
Department of Natural Resources

ATLAS Presentation  
01.11.2017